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|---|---------------|---------------------|---|-------------------------------|----------|
| 1. Legal Name of Company / Developer: | | | | Tel No.: | |
| Address: | | | City: | | Fax No.: |
| Province: | | Postal Code: | | Date Business Established: | |
| 2. Project Name / Description: | | | | 3. Tarion Builder's #: | |
| Address: | | | | | |
| City: | | Province: | | Postal Code: | |
| # of Units: | # of storeys: | Avg Unit Size: | Avg Unit Price: | # of underground parking: | |
| Amount of Tarion Bond Required: | | | Excess Deposit Insurance Facility Required: | | |
| Start Date: | | Occupancy Date: | | Completion Date: | |
| | | | | Registration Date: | |
| 4. List all the Owners of this Project (Use a separate sheet if necessary) | | | | | |
| Name/Holdco: | | DOB: | | Spouse: | |
| Address: | | | Position: | | Since: |
| City: | | Province: | | Postal Code: | |
| | | | | % Owned: | |
| Name/Holdco: | | DOB: | | Spouse: | |
| Address: | | | Position: | | Since: |
| City: | | Province: | | Postal Code: | |
| | | | | % Owned: | |
| Name/Holdco: | | DOB: | | Spouse: | |
| Address: | | | Position: | | Since: |
| City: | | Province: | | Postal Code: | |
| | | | | % Owned: | |
| Name/Holdco: | | DOB: | | Spouse: | |
| Address: | | | Position: | | Since: |
| City: | | Province: | | Postal Code: | |
| | | | | % Owned: | |
| 5. Source and Use of Funds (Source and Use Total Must Equal) | | | | | |
| <i>Source of Funds</i> | | <i>Use of Funds</i> | | <i>Revenue</i> | |
| Equity | \$ | Land Costs | \$ | Residential | \$ |
| Construction Loan | \$ | Soft Costs | \$ | Retail | \$ |
| Deposits | \$ | Hard Costs | \$ | Parking & Locker | \$ |
| Deferred Costs | \$ | Contingency | \$ | Other | \$ |
| | | | | | |
| TOTAL | \$ | TOTAL | \$ | TOTAL | \$ |
| 6. Key Project Personnel | | | | | |
| Architect: | | Company: | | | |
| Position: | | Phone: | | Email: | |
| Lawyer: | | Company: | | | |
| Position: | | Phone: | | Email: | |
| Cost Consultant: | | Company: | | | |
| Position: | | Phone: | | Email: | |
| Engineer | | Company: | | | |
| Position: | | Phone: | | Email: | |
| Project Lender: | | Company: | | | |
| Position: | | Phone: | | Email: | |
| Other: | | Company: | | | |
| Position: | | Phone: | | Email: | |
| 7. Construction Plans | | | | | |
| a. Will construction be self-performed or will an arm's length General Contractor ("GC") be utilized? | | | | | |
| If a GC is being used, please provide the company's name: | | | | Contract Type: | |
| b. Will the GC or any sub-contractors be required to provide bonds? | | | | _____ Yes _____ No | |
| If yes, which contractors will be bonded (ie. GC, Mech, Elec, etc.)? | | | | | |
| If no, please explain why not. | | | | | |
| 8. Land Ownership | | | | | |
| Is there a mortgage on the land? | | | | _____ Yes _____ No | |
| If yes, who holds the mortgage and what is the approximate value. | | | | | |
| 9. Sales | | | | | |
| Sales to Date (No. of Units) | | | | | |
| Revenue to Date | | \$ | | | |
| Deposits Collected to Date | | \$ | | | |



| | | | |
|--|----|----|----|
| 10. Please list the 3 largest Developments you have completed. (Use a separate sheet of paper if necessary) | | | |
| Project Name | | | |
| Description of Project | | | |
| Location | | | |
| Project Value | \$ | \$ | \$ |
| Date Started | | | |
| Date Completed | | | |
| # of Units / # of Floors | | | |
| Cost Consultant | | | |
| Construction and/or Project Manager | | | |

11. Does your company have one or more related companies? _____ Yes _____ No
 If Yes, please list them here and attach financial statements.

| Names of Companies | Ownership | Nature of Operations |
|--------------------|-----------|----------------------|
| | | |
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| | | |

12. General Questions

| | | | | |
|---|-----|-------|----|---------------------------------|
| a. Has the company, any prior company / development or any of the owner or their spouses or a company owned by any of them been placed in receivership or bankruptcy? | | | | |
| _____ | Yes | _____ | No | If yes, please provide details: |
| b. Are there any plans by the company, its owner (s) or any of the related companies to set up or participate in a new business venture of any kind, in the foreseeable future? | | | | |
| _____ | Yes | _____ | No | If yes, please provide details: |
| c. Are there any liens for labour and / or material filed against you or your company by anyone? | | | | |
| _____ | Yes | _____ | No | If yes, please provide details: |
| d. Are there any judgements, suits or claims outstanding against your company, its officers or any company of either? | | | | |
| _____ | Yes | _____ | No | If yes, please provide details: |
| e. Are there any liens for labour or material filed by you against a third party? | | | | |
| _____ | Yes | _____ | No | If yes, please provide details: |
| f. Is the company presently engaged in any dispute with suppliers, general contractors or sub trades relative to their work or material? | | | | |
| _____ | Yes | _____ | No | If yes, please provide details: |

13. Attachments: The following documentations should be included with this application.

- a) Last three fiscal year end statements and any recent interim statement of the applicant and of all related companies
- b) Personal financial statements of all shareholders and financial statements of their other companies whether active or not
- c) Copy of the Standard Purchase & Sale Agreement and List of existing Sales & Reservations (if applicable)
- d) Copy of Bank financing Terms and Commitment letter
- e) Detailed Budget of both Hard and Soft Costs
- f) Copy of Tarion Risk Assessment letter
- g) Project Insurance
- h) Any Environmental Audits and Geotechnical Reports

14. Please provide any additional comments or remarks in this section.

“NOTICE AND ACKNOWLEDGEMENT”

If, within this questionnaire, the contractor must submit personal information on anyone, within the meaning of the act respecting the protection of personal information in the private sector, the contractor acknowledges having obtained such information from the persons concerned or from third parties with the consent of such persons, from whom it has obtained the consent to communicate such information for the purpose of this questionnaire.

The Undersigned hereby represents that the above statements are true and authorizes the bank and the other references to verify the correctness of the statements.

| | |
|------------------------------|----------|
| Prepared for the Company by: | Position |
| Signature: | Date: |