



## Trisura Grows Again...

### **With the Addition of New Staff, Arrangement of a US Front for Surety, and Enhanced Corporate Risk Product Offerings with the Introduction of the Educational Institution Liability Insurance Policy.**

**New Staff** – We are pleased to announce that the Trisura team now numbers 26 with the addition of four highly qualified and experienced individuals in our Toronto and Montreal offices. All are welcome additions, reinforcing and adding depth to our existing Surety and Corporate Risk teams.

**Jean Gatien** joins us as Senior Underwriter, Corporate Risk in our Montreal office. Jean will be responsible for broker relationships and underwriting Directors' and Officers' Liability, Professional Liability and Employment Practices Liability in the Province of Quebec. Previously, Jean enjoyed a successful career as an insurance broker followed by 5 years underwriting experience which included risk analysis and business and product development with a large multi-national insurer. Jean holds a CIP (Chartered Insurance Professional) designation and can be reached at [jean.gatien@trisura.com](mailto:jean.gatien@trisura.com).

**Jon Csordas**, Underwriter, Surety joins us in the Toronto office and will focus on underwriting and growing a significant book of contract surety business in Ontario. Jon's previous experience includes an underwriting role with one of Canada's largest surety companies and a banking background. Jon is an MBA with expertise in both finance and accounting and can be reached at [jon.csordas@trisura.com](mailto:jon.csordas@trisura.com).

**Carmel O'Sullivan**, Underwriter, Corporate Risk is responsible for underwriting Corporate Risk products in our Toronto office. Carmel brings to Trisura 6 years of insurance industry experience including 4 years with a major international insurance broker and risk consultant with a specialized focus on Professional Liability, Directors' and Officers' Liability and Fidelity. Carmel holds the ACII (Associateship of the Chartered Insurance Institute) designation and is actively working towards her RPLU (Registered Professional Liability Underwriter) designation, and can be reached at [carmel.osullivan@trisura.com](mailto:carmel.osullivan@trisura.com).

**Katherine Bandiera**, Administration Coordinator, Surety and Related Products, comes to Trisura after a career with a large surety and specialty lines insurance company. Katherine will be based in Toronto but will work to support our entire branch network in Contract and Commercial Surety as well as Risk Solutions. Katherine can be reached at [katherine.bandiera@trisura.com](mailto:katherine.bandiera@trisura.com).

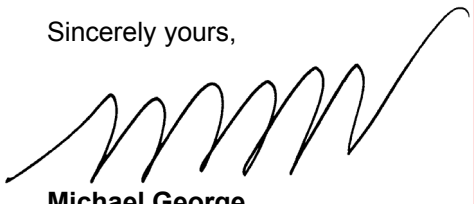
**US Front Now Available for Contract and Commercial Surety** – We are extremely pleased to announce that we have arranged a fronting facility to accommodate the US Contract and Commercial Surety requirements of our Canadian clients through The North American Specialty Group. North American Specialty (NAS) is leading surety provider in the US with a significant Treasury Listing and is licensed in all 50 US States with an AM Best rating of A+. To find out more please contact your Trisura surety underwriter.

**Corporate Risk Introduces Comprehensive Policy for Educational Institutions** – In March we introduced the Educational Institution Liability Insurance Policy. This policy provides extension coverage for educational institutions by combining Directors', Officers' and Educational Liability, Employment Practices Liability and Educational Services Liability in one policy form. The new policy has been well received in the marketplace for the unparalleled coverage it provides.

Business continues to be strong across all lines as we head into the second quarter of 2007. We exceeded \$3 million in gross written premium for the first quarter, falling nicely in line with our expectations. We also recorded a small profit, which we feel is a remarkable accomplishment given this was only our fourth quarter of writing business.

Once again, on behalf of the entire team here at Trisura, we thank you for your continuing support and the confidence you have placed in us.

Sincerely yours,



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