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trisura.com

Trisura Guarantee Insurance Company



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## Why Trisura?

When you work with Trisura you are dealing with experts. We know what we do best, that's why we have selected niche, specialty lines to focus on. Decisions are made locally by our collaborative team of expert underwriters and managers. We are local with a global perspective, remaining distinctly Canadian.

#### Our people

Our philosophy is to build long-term relationships with our brokers and their clients. Great relationships begin with listening; our team takes the time to understand the insured's story because it's not always about the numbers. Your account will remain with the same experienced underwriter from the moment you are contracted with us, to ensure your requests are always understood and streamlined.

We act as advocates for our brokers. We don't appreciate unpleasant surprises and we will work to ensure there are none for you either.

#### **Our solutions**

Off-the-shelf solutions aren't always a good fit, so we can tailor our policies to meet the needs of our brokers and their clients. As market leaders, we make it our priority to understand the key issues that clients face. We have an in-house, industry-leading claims team that understand the nuances of specialty lines coverages. Value is delivered quickly and accurately to your clients' claim situations. We're here to help you, any way we can.

## Appetite/capacity

All risks are underwritten on an account-by-account basis. Guidelines for accounts in our niche area include:

- The global economy
- Accounts incorporated in Canada with global exposures, provided most of the assets and employees are in Canada
- For directors' and officers' (D&O) liability risks, we do not offer coverage to those listed on a US stock exchange.

Our in-house underwriting capacity is \$20 million, with higher limit options upon request. Our capacity for property coverages is \$10 million.

We can provide limits in both CAD and USD.

### **Primary/excess**

Trisura has a strong appetite for excess placements for all our products. In addition to our follow form excess wording, we can drop down over sub-limited coverages within the primary policy. Our side A difference in conditions (DIC) policy can sit excess of both private and public D&O towers.

Trisura participates on standard excess towers, and has the experience and expertise to participate on quota share arrangements.

## Value-added services

#### Legal assistance helpline

Available to all specialty insurance policyholders in English and in French, our complementary helpline provides valuable assistance for those attempting to navigate the legal system and avoid unexpected legal expenses. Trisura Legal Assistance Hotline connects our policyholders to lawyers who provide crucial information and clear next steps.

#### HR assist hotline

This service provides Trisura policyholders with access to certified human resources (HR) specialists that help them effectively manage their HR issues in both English and French.

### Claims team

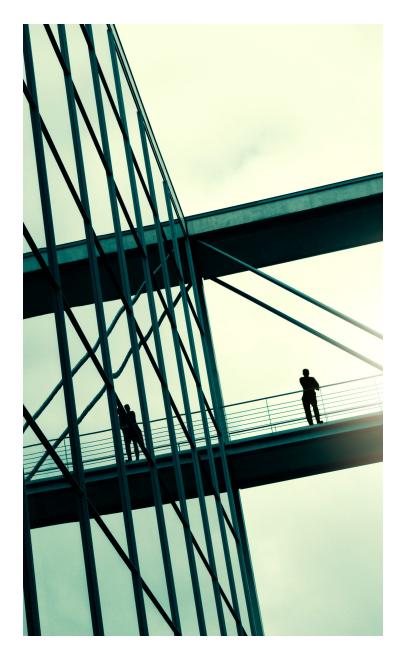
At Trisura we take pride in the fact that we have one of the best claims teams in the industry. Our knowledgeable lawyers handle all claims promptly and fairly, and are committed to guiding you through every step of the claims process.



# Directors' and officers' liability

## Products

- Public company management and corporate liability insurance
- Private company management indemnity package
  - » Directors, officers and corporate liability
  - » Employment practices liability
- » Fiduciary liability
- Non-profit management and corporate liability insurance
- Employment practices liability insurance
- Fiduciary liability insurance
- Excess liability insurance
- DIC liability insurance



## Classes of business

Trisura uses our underwriting expertise to provide solutions to the entire Canadian D&O marketplace with a focus on the following classes of business:

#### Non-profit risks:

- Foundation
- Historical society
- Museum
- Performing arts organization
- Research/development institute
- Social/recreational club
- Sports club
- Trade/business association

#### Commercial risks:

- Agriculture
- Construction
- Manufacturing and processing:
  - » Food
  - » Goods
  - » Medical
  - » Communications
  - » Metals
  - » Machinery mining/junior mining

- Oil and gas, including servicing companies
- Professional services
- Technology
- Transportation
- Wholesale

# **Professional liability**

## Products

- Miscellaneous professional liability insurance
- Comprehensive technology and cyber liability package
- Multimedia liability insurance
- Excess liability insurance

## Classes of business

#### Miscellaneous professional liability

We consider any class outside of architects and engineers and invasive medical malpractice risks. Some of our niche areas include:

- Alternate dispute resolution services
- Bookkeepers
- Claims adjusters
- Court reporters
- Employee benefits consultants
- Forensic accountants
- Human resource consultants
- Management accountants
- Management consultants
- Personal counsellors/social workers
- Placement agencies
- Property managers
- Tax preparers
- Third-party administrators
- Translators

#### Technology liability (including cyber)

Our professional and technology liability insurance policy is combined with cyber liability insurance to provide robust third-party liability coverage in our Comprehensive Technology and Cyber Liability Package wording. This policy provides superior protection for cyber threats that are not limited to data breaches and other security vulnerabilities. Our product is designed for businesses that provide the following services to the private and the public sector:

- Application Software Programming
- IT Consulting
- Information Retrieval
- Web Development and Design
- General Computer Programming
- Network Solutions
- Software: consulting, sales, implementation/ integration, design analysis, development of packaged software, custom software, training and data processing
- Hardware: consulting, sales, installation/ integration, design/analysis, support/ maintenance
- Networking
- Social media consultation
- Communications systems, including design, analysis, installation and support

#### Multimedia

Multimedia liability insurance offers protection from claims arising from alleged defamation, invasion of privacy, infringement of copyright and trademark and errors or omissions arising from the content produced by media companies. We apply our underwriting expertise to all multimedia risks, including:

- Advertising agencies
- Authors
- Book publishers
- Freelance writers
- Internet media activities
- Magazine publishers
- Newspaper publishers
- Personal appearance accounts
- Radio broadcasters
- Television broadcasters

# Cyber liability

## Products

- Cyber liability policy
- Excess liability

## Classes of business

We apply our underwriting expertise to all risks and consider any classes of business. Some of our niche areas include:

- Accounting firms
- Advertising agencies/media consultants
- Agriculture
- Construction
- Entertainment
- Human resources firms

- Law firms
- Manufacturing
- Media firms
- Non-Profit organizations
- Professional services Firms
- Publishing firms



# Fidelity

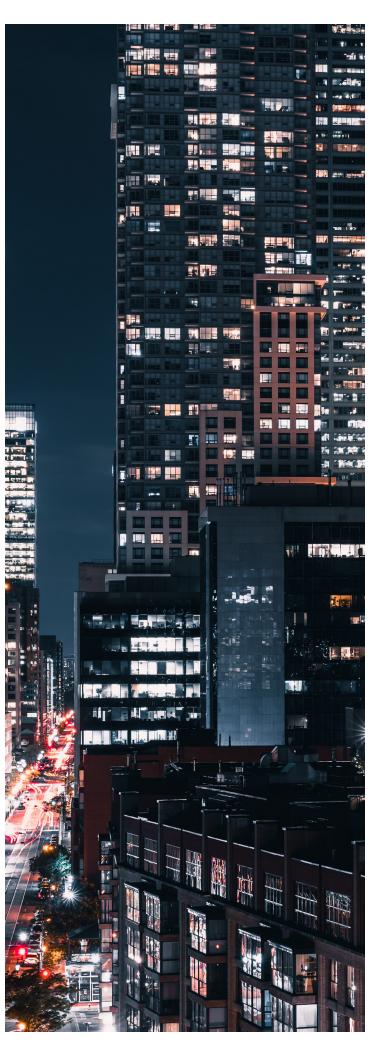
## Products

- Comprehensive dishonesty, disappearance and destruction (3D) bond for all types of commercial entities
- Financial institution bond, Form No. 14, for stockbrokers, securities dealers, investment bankers, commodity brokers and dealers in securities
- Financial institution bond, Form No. 14 Prime, for mutual fund managers/dealers, investment counsellors, portfolio managers and introducing brokers
- Financial institution bond, Form No. 24, for banks and trust companies
- Financial institution bond, Form No. 25, for insurance companies
- Computer crime policy for financial institutions
- Kidnap and ransom
- Mail policy

## **Classes of Business**

We apply our underwriting expertise to all risks and consider any classes of business. Some of our niche areas include:

- Construction
- Financial institutions
- Forestry
- Insurance brokers
- Lawyers
- Manufacturing
- Media risks
- Ministry/government
- Oil and gas
- Professional service firms
- Technology
- Third-party administrators
- Utilities
- Various business/consumer services





# Commercial package

## **Products**

- Commercial general liability (CGL)
- Property\*
- Equipment breakdown\*\*
- Umbrella and excess liability
- Only available with CGL coverage Only available with property coverage

## Classes of business

We apply our underwriting expertise on a variety of industry classes, including but not limited to:

- Professional business services
- Finance risks: insurance agents and brokers, insurance companies, investment institutions
- Manufacturing
- Non-profit organizations
- Technology
- Wholesale/distribution

# Association and affinity business

## Trisura knows associations

Many large groups and associations can benefit from a customized program solution. This requires an insurance company with experience in this niche, and the creativity and flexibility needed to craft an ideal solution. Our association and affinity business team works collaboratively to develop insurance programs that serve the group's unique needs.

## Classes of program business

#### Non-profit D&O

We write programs for virtually all classes of non-profit D&O, including:

- Associations that have set up programs for their members
- Community centres
- Historical societies
- Legions
- Museums
- Professional trade associations
- Recreational clubs
- Social clubs
- Sports clubs

#### **Professional liability**

We focus on many classes of errors and omissions (E&O) for program business, including:

- Associations that have set up programs for their members
- Bookkeepers and accountants
- Fitness professionals
- Graphic designers
- Management consultants
- Personal counsellors/social workers
- Placement agencies
- Therapists

#### **Regulated health professionals**

We focus on regulated health professionals with program business written on a mandatory basis through an association.

#### Commercial package

For most programs we can add a CGL and/or commercial package component.

## **About Trisura**

Trisura Guarantee Insurance Company is a Canadian specialty insurance and surety provider. We create custom insurance solutions for a niche industry of corporate clients, through a select broker network. Founded in 2006 on the premise that the insurance business can be done better, Trisura focusses on exceptional service for all our partners.

Trisura Guarantee Insurance Company is a subsidiary of Trisura Group Ltd., a leading international specialty insurance provider. Trisura Group Ltd. has three principal regulated subsidiaries: Trisura Guarantee Insurance Company, Trisura International Insurance Ltd. and Trisura Insurance Company. Trisura has offices across Canada and the U.S. Trisura Group Ltd. is listed on the Toronto Stock Exchange under the symbol "TSU".

#### Trisura Guarantee Insurance Company

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